2017 BEGINNING FARMER PROGRAM
FarmLinkMontana.org | cfacinfo@missoulacfac.org

“I took the Planning for On-Farm Success workshop and walked away feeling much more prepared for building a successful business. The classes really showed me how much I didn’t know and showed me where to find the resources I was missing.”
- Beginning Farmer, Planning for On-Farm Success Workshop attendee

CONNECTING FARMERS WITH THE TOOLS THEY NEED TO SUCCEED
training | linking | financing

2017 SNAPSHOT

400+ WORKSHOP ATTENDEES

27 NEW FARMS

$117 K FINANCED TO FARMERS
CFAC's Beginning Farmer and Rancher program provides no- or low-cost training workshops, technical assistance, financing tools, and a comprehensive website that links Montana farmers with the capital, land, and knowledge they need to be successful.

**CUMULATIVE IMPACTS**

- **training | 700+** beginning farmers were trained in preparing business plans, starting a farm, or improving an existing business through workshops & 1-on-1 assistance

- **financing | 22** farmers leveraged $117,000 in alternative financial tools to:
  - build infrastructure
  - improve efficiency
  - expand production

- **linking | 7,500** users accessed resources on the Farm Link Montana website

- **across montana | 6** Montana towns access Planning For On-Farm Success workshops, increasing the economic potential of farm businesses in rural sites across the state

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**THANK YOU TO OUR SPONSORS & PARTNERS**

- Farm Commons
- Farm Hands
- Missoula County Extension
- National Center for Appropriate Technology (NCAT)
- Northwest Farm Credit Services
- Root Cellar Foods
- USDA-NIFA
- Western SARE